

Expression Of Interest (EOI)

Business Partner for Services Delivery across multiple Business Units

Vedanta Limited is one of the World's leading diversified natural resource companies with business operations in India, South Africa, Australia and Namibia. Vedanta is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Aluminum and Power and is undertaking the process of **consolidating key services across its Business Units**. The objective of this process is to enable competent Business Partners to take up end-to-end responsibility of key services and to provide said services to all the Business Units of Vedanta Limited.

We are inviting applications from parties **interested in taking up execution of one or more of the key services** (details below) at various business locations to support the functioning of the Business Units. Interested partners, with relevant experience, resources and capability to take up end-to-end execution of services can **submit their Expression of Interest** in the form link: [Link](#), along with relevant attachments via email at: services.consolidation@vedanta.co.in.

Kindly refer below for the details and approx. scale of services covered under this application:

Service Categories	Details of Services
Logistics	Ocean Logistics & CHA/Freight Forward/ Stevedores (Annual Spend: INR 3300CR+) <ul style="list-style-type: none">- Breakbulk Shipments- Container Shipments – direct liners & no agents involved- Stevedoring agents- CHA- Freight Forwarders- Packaging
	Rail (Annual Spend: INR 2400CR+) <ul style="list-style-type: none">- CTOs for movement of FG/ RM through Container rake
	Road (Annual Spend: INR 2000CR+) <ul style="list-style-type: none">- Raw Material handling (EXW/FOR), Inter-unit transfers- Digital tracking apps
Civil & Structural	Civil (Annual Spend: INR 670CR+) <ul style="list-style-type: none">- Earthwork including Excavation & Surface dressing- Concrete Work - PCC, RCC (M-5 Grade to M-50 Grade)- Foundation for Equipment & Structures- Water Proofing- Masonry & Plaster- Plumbing & Sanitary- Flooring- Road Work (Repair & New Construction)- Joinery & Aluminum (Carpentry)- Repair & Maintenance of Furniture/Doors/Fixtures etc.- ARC/AMCs for regular repair & maintenance
	Structural (Annual Spend: INR 120CR+) <ul style="list-style-type: none">- Structural Work Including Steel & Aluminum Jobs- Structural strengthening- Machine & Equipment Guarding- Tree Guards- Roof Sheeting

Service Categories	Details of Services
	<p>Painting</p> <ul style="list-style-type: none"> - Structural Painting - Equipment Painting - Building Painting - Epoxy Coating - Surface Cleaning & Preparation - Letter Writing <hr/> <p>Scaffolding for various work-at-height activities</p>
Ash Management	<p>Ash management (Annual Spend: INR 500CR+)</p> <ul style="list-style-type: none"> - Ash Transportation - Dyke AMC - Dyke Assessment - Ash Testing
Admin & Facility Mgmt. incl. Transportation	<p>Admin & Facility management</p> <ul style="list-style-type: none"> - Canteen & Catering Services - House Keeping - Pest Control - Waste Disposal - Tanks Cleaning - Courier Services - AMC Of Various Equipment such as ACs, Water Cooler, Purifiers, UPS etc. - Tea/Coffee Vending Machine - Carpentry - Plumbing - Fumigation - Gardening & Landscaping <hr/> <p>Buses & Taxis (incl. EV)</p> <ul style="list-style-type: none"> - Buses Hiring - Taxis Hiring - On-call Taxi Hiring
Equipment Hiring	<p>Equipment hiring</p> <ul style="list-style-type: none"> - Manlifter - Crane - DG Sets
HSE - Safety & Environment	<p>HSE - Safety</p> <ul style="list-style-type: none"> - Fire Services Including Fire Fighting, Fire Detection System, Rescue Service, Fire Load Study etc. - Safety Audits - Tools & Tackle Testing & Certification - Pressure vessels testing & certification - Trainings & Audits <hr/> <p>HSE - Environment</p> <ul style="list-style-type: none"> - Third Party Sampling & Monitoring - Air Quality Monitoring - Water Sampling and Analysis - Environment Consultants - Industrial Hygiene Study - Waste Disposal - Water Audit - Environment Performance Audit
Refractory Services	<p>Refractory Services</p> <ul style="list-style-type: none"> - Acid Resistant Brick Lining - Refractory Lining- Hot - Refractory Lining- Cold - Castable Application - Hiring Of Brokk

Service Categories	Details of Services
Plant Technology Systems (DCS, PLC, etc.)	Plant technology systems (DCS,PLC, etc.) <ul style="list-style-type: none"> - AMCs - Upgradation - Software Update - License Renewal/Purchase
Sampling, Testing, QA & PV	Sampling, Testing, QA and PV <ul style="list-style-type: none"> - Sampling - Sample Preparation - Sample Transportation & Preservation - Analysis (Proximate, Ultimate, Oil Analysis Etc) - PV (Coal & Commodities, Raw Material, Finished Good Etc) - Quality Assurance Services

Kindly refer below for details on locations and Business Operations:

BU Name	Business	Location	Plant (s)	Website
HZL	Zinc, Lead	Kayad, Rampura Agucha Mines, Sindesar Khurd Mines, Rajpura Dariba Mines, Zawar Mines, Chanderiya Smelting Mines, Dariba Smelting Complex, Debari Zinc Smelter, Pant Nagar Metal Plant, Zawar Mines	Underground Mines, Beneficiation/Milling Plant, Zinc Smelter – Hydro Metallurgy, Zinc & Lead Smelter – Pyro Plant, Captive Thermal Power Plant, Melting and Casting Plant	https://www.hzlindia.com
VAL BALCO	Aluminium	Korba, Chhattisgarh	Aluminium Smelter, Thermal Power Plant	https://www.balcoindia.com
VAL LGH	Alumina	Lanjigarh, Odisha	Refinery, Captive Power Plant	https://vedantaaluminium.com
VAL JSG	Aluminium	Jharsuguda, Odisha	Smelter, Thermal Power Plant	
Sterlite Copper	Copper	Silvassa, Gujarat	Refinery	https://www.sterlitecopper.com/
TSPL	Power	Mansa, Punjab	Thermal Power Plant	https://www.tsplindia.co/
Sesa Goa	Iron Ore, Pig Iron & Met Coke	Karnataka; Amona, Maharashtra	Iron Ore Mining, Pig Iron Division (BF), Met Coke Division, Waste Heat Recovery Power Plants	https://sesagoaironore.com
ESL	Steel	Bokaro, Jharkhand; Barbil, Odisha	Integrated Steel Plant, Thermal Power Plant, Iron Ore Mining	https://www.eslsteel.com/
FACOR		Bhadrak, Odisha	Smelter Plant, Chrome Ore Mining, Power Plant	https://www.facorgroup.in/